

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2000.. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2000.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2000. Source: PIERS, July 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for October 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 53.0 \ 264.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	36%	44%	25 Days	\$3,550 ¹									\$3,550
NYK Line	28%	16%	19 Days										
Maersk-SeaLand	11%	10%	25 Days ³	\$2,500 ¹	\$220 ¹								\$2,720
Evergreen	9%	3%	24 Days	\$2,800 ¹	\$220 ¹								\$3,020
Mitsui OSK	6%	1%	26 Days	\$3,000 ¹									\$3,000
Hapag-Lloyd	6%	1%	30 Days										
OOCL	4%	20%	23 Days	\$2,800 ¹									\$2,800
APL	0%	4%	23 Days	\$3,500 ¹	\$220 ¹								\$3,720

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,244

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Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 4.0 \ 4.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	81%	10 Days	\$2,500 ¹									\$2,500
Evergreen	0%	19%	15 Days	\$2,500 ¹	\$220 ¹								\$2,720

¹ Rate is per container

Average Container Rate \$2,500

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 71.0 \ 786.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	75%	51%	24 Days	\$3,060 ¹	\$220 ¹								\$3,280
NYK Line	10%	8%	6 Days										
Cho Yang	8%	1%	17 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
Hapag-Lloyd	4%	1%	19 Days										
APL	3%	5%	13 Days	\$3,260 ¹	\$220 ¹								\$3,480
Hyundai	0%	15%	14 Days	\$3,100 ¹									\$3,100
OOCL	0%	7%	19 Days	\$2,500 ¹									\$2,500
Mitsui OSK	0%	4%	17 Days ³	\$2,700 ¹									\$2,700
Hanjin	0%	3%	17 Days	\$3,500 ¹	\$220 ¹								\$3,720

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,227

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 96.5 \ 558.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	27%	28%		\$2,800 ¹	\$220 ¹								\$3,020
Hapag-Lloyd	24%	4%	31 Days										
Evergreen	13%	16%	23 Days	\$2,800 ¹	\$220 ¹								\$3,020
Mitsui OSK	12%	13%	26 Days	\$3,000 ¹									\$3,000
NYK Line	10%	3%	26 Days										
Hyundai	9%	13%	27 Days	\$3,100 ¹									\$3,100
APL	2%	14%	26 Days	\$3,500 ¹	\$220 ¹								\$3,720
OOCL	1%	7%	34 Days	\$2,800 ¹									\$2,800

¹ Rate is per container

Average Container Rate \$3,045

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 62.0 \ 1,805.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	65%	42%	10 Days	\$2,300 ¹	\$220 ¹								\$2,520
APL	11%	15%	15 Days	\$3,260 ¹	\$220 ¹		6%						\$3,676
OOCL	6%	8%	17 Days	\$2,500 ¹									\$2,500
NYK Line	5%	5%	16 Days										
Cho Yang	5%	4%	16 Days	\$2,000 ¹									\$2,000
Hapag-Lloyd	5%	2%	18 Days										
Maersk-SeaLand	3%	6%	15 Days ³										
Mitsui OSK	0%	7%	17 Days	\$2,700 ¹									\$2,700
Hanjin	0%	5%	16 Days	\$3,006 ¹	\$220 ¹		8%						\$3,406

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,635

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 32.0 \ 289.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	44%	43%	21 Days	\$2,800 ¹									\$2,800
Mitsui OSK	25%	17%	24 Days	\$3,000 ¹									\$3,000
APL	19%	29%	20 Days	\$3,500 ¹	\$220 ¹								\$3,720
Hyundai	9%	2%	21 Days	\$3,350 ¹									\$3,350
Maersk-SeaLand	3%	3%	21 Days ³	\$2,800 ¹	\$220 ¹								\$3,020
Evergreen	0%	4%	19 Days	\$2,800 ¹	\$220 ¹								\$3,020

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,081

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 5.0 \ 104.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	60%	21%	23 Days	\$3,500 ¹	\$220 ¹								\$3,720
Hapag-Lloyd	20%	20%											
Evergreen	20%	1%	19 Days	\$2,800 ¹	\$220 ¹								\$3,020
Maersk-SeaLand	0%	36%	24 Days ³	\$2,800 ¹	\$220 ¹								\$3,020
P&O Nedlloyd	0%	17%	21 Days	\$3,600 ¹									\$3,600
Hanjin	0%	12%	24 Days	\$3,550 ¹									\$3,550
Hyundai	0%	5%	23 Days	\$3,550 ¹									\$3,550
Mitsui OSK	0%	4%	23 Days	\$2,800 ¹									\$2,800

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,545

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2000

Month\Year: 6.0 \ 63.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	17%	22%	21 Days ³	\$2,800 ¹	\$220 ¹		8%						\$3,244
APL	17%	11%	20 Days	\$3,300 ¹	\$220 ¹		8%						\$3,784
Hyundai	17%	11%	21 Days	\$3,550 ¹									\$3,550
Evergreen	17%	8%	18 Days	\$2,800 ¹	\$220 ¹								\$3,020
NYK Line	17%	6%	21 Days										
OOCL	17%	5%	25 Days	\$2,800 ¹									\$2,800
Hanjin	0%	13%	22 Days	\$3,510 ¹	\$220 ¹		8%						\$4,010
Cho Yang	0%	13%	22 Days	\$2.93	\$1		8%	\$34				840 pkgs.	\$3,289
Mitsui OSK	0%	10%	21 Days	\$3,000 ¹									\$3,000

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,280